

## Document and entity information

Mar 2021

| Company information                                |   |
|--|---|
| Company information                                |   |
| FASF member mark                                   | -   |
| Document name                                      | 決算短信〔日本基準〕(連結)  |
| Filing date  | 2021-04-30  |
| Company name                                       | Nihon M&A Center Inc.   |
| Stock exchange listings                            |   |
| Tokyo  | true  |
| Tokyo 1st section                                  | true  |
| Tokyo 2nd section                                  | -   |
| Tokyo Mothers                                      | -   |
| Tokyo JASDAQ                                       | -   |
| Tokyo PRO Market                                   | -   |
| Tokyo Others                                       | -   |
| Nagoya   | -   |
| Nagoya 1st section                                 | -   |
| Nagoya 2nd section                                 | -   |
| Nagoya Centrex                                     | -   |
| Nagoya Others                                      | -   |
| Sapporo  | -   |
| Sapporo  | -   |
| Sapporo Ambitious                                  | -   |
| Sapporo Others                                     | -   |
| Fukuoka  | -   |
| Fukuoka  | -   |
| Fukuoka Q-Board                                    | -   |
| Fukuoka Others                                     | -   |
| Green Sheet  | -   |
| Japan Securities Dealers Association               | -   |
| Securities code                                    | 21270   |
| URL  | <a href="https://www.nihon-ma.co.jp/">https://www.nihon-ma.co.jp/</a> |
| Business category                                  |   |
| General Business                                   | true  |
| Specific Business                                  | -   |
| Fiscal Year End                                    | 2021-03-31  |
| Representative                                     |   |
| Title  | 代表取締役社長   |
| Name   | 三宅 卓  |
| Inquiries  |   |
| Title  | 取締役副社長管理本部長   |
| Name   | 檜木 孝磨   |
| Tel  | 03-5220-5454  |
| Other  |   |
| Date of general shareholders' meeting (as planned) | 2021-06-24  |
| Dividend payable date (as planned)                 | 2021-06-25  |
| Annual securities report filing date (as planned)  | 2021-06-24  |
| Supplemental material of annual results            | true  |
| Way of getting                                     | -   |
| Convening briefing of annual results               | true  |
| Target audience                                    | (機関投資家向け)   |
| Note to fraction processing method                 | (百万円未満切捨て)  |

## Business Results-Operating results

(in millions of yens)

|  | Mar 2021  | Mar 2020 |
|--|---|----------|
| Operating results                                  |   |          |
| Operating results                                  |   |          |
| Consolidated operating results                     |   |          |
| Consolidated income statements information         |   |          |
| Net sales  |   |          |
| Net sales  | 36,130  | 32,009   |
| % change   | 12.9  | 12.5     |
| Operating profit                                   |   |          |
| Operating profit                                   | 16,408  | 14,247   |
| % change   | 15.2  | 13.7     |
| Ordinary profit                                    |   |          |
| Ordinary profit                                    | 16,540  | 14,467   |
| % change   | 14.3  | 15.4     |
| Profit attributable to owners of parent            |   |          |
| Profit attributable to owners of parent            | 11,415  | 10,273   |
| % change   | 11.1  | 15.9     |
| Note to consolidated income statements information |   |          |
| Comprehensive income                               |   |          |
| Comprehensive income                               | 11,531  | 10,003   |
| Change in comprehensive income                     | 15.3  | 14.0     |
| Other consolidated operating results               |   |          |
| Basic earnings per share (Yen)                     | 34.70   | 31.65    |
| Diluted earnings per share (Yen)                   | 34.34   | 31.29    |
| Rate of return on equity (%)                       | 28.2  | 32.6     |
| Ordinary profit to total assets ratio (%)          | 33.1  | 36.2     |
| Operating profit to net sales ratio (%)            | 45.4  | 44.5     |
| Note to consolidated operating results             |   |          |
| Investment profit (loss) on equity method          | 107   | 142      |
| Note to operating results                          | (注)2021年4月1日付で普通株式1株につき普通株式2株の割合で株式分割を行っております。1株当たり当期純利益及び潜在株式調整後1株当たり当期純利益の金額は、2020年3月期の期首に当該株式分割が行われたと仮定して算定しております。 |          |

## Business Results-Financial positions

(in millions of yens)

|  | Mar 2021   | Mar 2020 |
|--|--|----------|
| Financial positions                      |  |          |
| Financial positions                      |  |          |
| Consolidated financial positions         |  |          |
| Total assets                             | 55,558   | 44,296   |
| Net assets                               | 45,427   | 35,943   |
| Capital adequacy ratio (%)               | 81.3   | 81.0     |
| Net assets per share (Yen)               | 136.71   | 109.95   |
| Note to consolidated financial positions |  |          |
| Owner's equity                           | 45,188   | 35,858   |
| Note to financial positions              | (注)2021年4月1日付で普通株式1株につき普通株式2株の割合で株式分割を行っております。1株当たり純資産の金額は、2020年3月期の期首に当該株式分割が行われたと仮定して算定しております。 |          |

## Business Results-Cash flows

(in millions of yens)

|                                      | Mar 2021 | Mar 2020 |
|--------------------------------------|----------|----------|
| Cash flows                           |          |          |
| Cash flows                           |          |          |
| Consolidated cash flows              |          |          |
| Cash flows from operating activities | 11,458   | 10,313   |
| Cash flows from investing activities | 22,324   | -5,801   |
| Cash flows from financing activities | -3,095   | -2,327   |
| Cash and equivalents, end of period  | 41,863   | 11,178   |
| Note to consolidated cash flows      |          |          |
| Note to cash flows                   | -        |          |

## Dividends

(in millions of yens)

|   | Mar 2022 | Mar 2021 | Mar 2020 |
|---|----------|----------|----------|
| Dividends   |          |          |          |
| Dividends   |          |          |          |
| Dividends   |          |          |          |
| Dividend per share (Yen)  |          |          |          |
| Dividend per share (Yen)  |          |          |          |
| First quarter   |          |          |          |
| Result  |          | -        | -        |
| Forecast  | -        |          |          |
| Upper   | -        |          |          |
| Lower   | -        |          |          |
| Second quarter  |          |          |          |
| Result  |          | 13.00    | 11.00    |
| Forecast  | 9.00     |          |          |
| Upper   | -        |          |          |
| Lower   | -        |          |          |
| Third quarter   |          |          |          |
| Result  |          | -        | -        |
| Forecast  | -        |          |          |
| Upper   | -        |          |          |
| Lower   | -        |          |          |
| Year end  |          |          |          |
| Result  |          | 15.00    | 15.00    |
| Forecast  | 9.00     |          |          |
| Upper   | -        |          |          |
| Lower   | -        |          |          |
| Annual  |          |          |          |
| Result  |          | 28.00    | 26.00    |
| Forecast  | 18.00    |          |          |
| Upper   | -        |          |          |
| Lower   | -        |          |          |
| Total dividend paid   |          |          |          |
| Total dividend paid   |          |          |          |
| Annual  |          |          |          |
| Result  |          | 4,626    | 4,239    |
| Payout ratio (consolidated)                                     |          |          |          |
| Payout ratio (%)  |          |          |          |
| Annual  |          |          |          |
| Result  |          | 40.3     | 41.1     |
| Forecast  | 49.4     |          |          |
| Ratio of total amount of dividends to net assets (consolidated) |          |          |          |
| Ratio of total amount of dividends to net assets (%)            |          |          |          |
| Annual  |          |          |          |
| Result  |          | 11.4     | 13.4     |

Annual

(注1)2021年4月1日付で普通株式1株につき普通株式2株の割合で株式分割を行っております。2020年3月期の配当金及び2021年3月期の配当金は、当該株式分割前の金額であります。これを仮に当該株式分割後に換算しますと、2020年3月期1株当たり年間配当金は13円、2021年3月期1株当たり年間配当金は14円となります。(注2)2021年3月期の1株当たり年間配当金は、当初の配当予想に比して、1株当たり2円、当該株式分割後に換算後で1株当たり1円の増配となっております。詳細につきましては、本日公表の「剰余金の配当(増配)及び設立30周年記念配当に関するお知らせ」をご参照ください。(注3)2022年3月期の年間配当金(予想)は、本日公表の「剰余金の配当(増配)及び設立30周年記念配当に関するお知らせ」のとおり、下記の内訳にて設立30周年記念配当を含めた金額となっております。設立30周年記念配当を含めない場合の配当性向(連結)は41.2%となります。2022年3月期 第2四半期末配当金(予想)の内訳 普通配当 7円 設立30周年記念配当 2円 2022年3月期 期末配当金(予想)の内訳 普通配当 8円 設立30周年記念配当 1円

## Forecasts

(in millions of yens)

|                                      | Mar 2022                                  | Sep 2021 |
|--------------------------------------|---|----------|
| Forecasts                            |   |          |
| Forecasts                            |   |          |
| Title for forecasts                  | 3 . 2022年3月期の連結業績予想(2021年4月1日~2022年3月31日) |          |
| Preamble to consolidated forecasts   |   |          |
| Preamble to forecasts                | -   |          |
| Main table of consolidated forecasts |   |          |
| Net sales                            |   |          |
| Net sales                            |   |          |
| Forecast                             | 37,500                                    | 17,000   |
| Upper                                | -   | -        |
| Lower                                | -   | -        |
| % change                             |   |          |
| Forecast                             | 3.8                                       | -9.5     |

|   |        |       |
|---|--------|-------|
| Upper                                   | -      | -     |
| Lower                                   | -      | -     |
| Operating profit                        |        |       |
| Operating profit                        |        |       |
| Forecast                                | 17,200 | 7,740 |
| Upper                                   | -      | -     |
| Lower                                   | -      | -     |
| % change                                |        |       |
| Forecast                                | 4.8    | -20.8 |
| Upper                                   | -      | -     |
| Lower                                   | -      | -     |
| Ordinary profit                         |        |       |
| Ordinary profit                         |        |       |
| Forecast                                | 17,200 | 7,740 |
| Upper                                   | -      | -     |
| Lower                                   | -      | -     |
| % change                                |        |       |
| Forecast                                | 4.0    | -20.8 |
| Upper                                   | -      | -     |
| Lower                                   | -      | -     |
| Profit attributable to owners of parent |        |       |
| Profit attributable to owners of parent |        |       |
| Forecast                                | 12,040 | 5,418 |
| Upper                                   | -      | -     |
| Lower                                   | -      | -     |
| % change                                |        |       |
| Forecast                                | 5.5    | -19.9 |
| Upper                                   | -      | -     |
| Lower                                   | -      | -     |
| Basic earnings per share (Yen)          |        |       |
| Basic earnings per share (Yen)          |        |       |
| Forecast                                | 36.43  | 16.39 |
| Upper                                   | -      | -     |
| Lower                                   | -      | -     |
| Note to consolidated forecasts          |        |       |
| Note to forecasts                       | -      |       |

## Notes-Material changes in subsidiaries during this period changes in scope of consolidations resulting from change in subsidiaries

|  | Mar 2021 |
|--|----------|
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries) |          |
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries) |          |
| Others   |          |
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries) |          |
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries) | -        |
| Number of subsidiaries newly consolidated  | -        |
| Name of subsidiaries newly consolidated  | -        |
| Number of subsidiaries excluded from consolidation   | -        |
| Name of subsidiaries excluded from consolidation   | -        |

## Notes-Changes in accounting policies and accounting estimates retrospective restatement

|  | Mar 2021 |
|--|----------|
| Changes in accounting policies and accounting estimates, retrospective restatement |          |

Changes in accounting policies and accounting estimates, retrospective restatement

| Others   |   |
|--|---|
| Changes in accounting policies and accounting estimates, retrospective restatement       |   |
| Changes in accounting policies based on revisions of accounting standard                 | - |
| Changes in accounting policies other than ones based on revisions of accounting standard | - |
| Changes in accounting estimates  | - |
| Retrospective restatement  | - |

## Notes-Number of issued and outstanding shares common stock

|  | Mar 2021   | Mar 2020    |
|--|--|-------------|
| Number of issued and outstanding shares (common stock)                                       |  |             |
| Number of issued and outstanding shares (common stock)                                       |  |             |
| Others   |  |             |
| Number of issued and outstanding shares (common stock)                                       |  |             |
| Number of issued and outstanding shares at the end of fiscal year (including treasury stock) | 336,536,800  | 332,130,400 |
| Number of treasury stock at the end of fiscal year   | 6,004,808  | 6,004,808   |
| Average number of shares   | 329,001,542  | 324,618,598 |
| Note to number of issued and outstanding shares (common stock)                               |  |             |
| Note to number of issued and outstanding shares (common stock)                               | (注)2021年4月1日付で普通株式1株につき普通株式2株の割合で株式分割を行っております。発行済株式数は2020年3月期の期首に当該株式分割が行われたと仮定して算定しております。 |             |

## Business Results-Overview of nonconsolidated operating results

(in millions of yens)

|  | Mar 2021 | Mar 2020 |
|--|----------|----------|
| Non-consolidated operating results             |          |          |
| Non-consolidated operating results             |          |          |
| Non-consolidated operating results             |          |          |
| Non-consolidated income statements information |          |          |
| Net sales                                      |          |          |
| Net sales                                      | 35,672   | 31,758   |
| % change                                       | 12.3     | 12.1     |
| Operating profit                               |          |          |
| Operating profit                               | 16,248   | 14,218   |
| % change                                       | 14.3     | 12.3     |
| Ordinary profit                                |          |          |
| Ordinary profit                                | 16,256   | 14,310   |
| % change                                       | 13.6     | 13.4     |
| Profit   |          |          |
| Profit   | 11,195   | 10,031   |
| % change                                       | 11.6     | 11.7     |
| Other non-consolidated operating results       |          |          |
| Basic earnings per share (Yen)                 | 34.03    | 30.90    |
| Diluted earnings per share (Yen)               | 33.68    | 30.55    |
| Note to non-consolidated operating results     |          |          |
| Note to operating results                      | -        |          |

## Business Results-Overview of nonconsolidated financial positions

(in millions of yens)

|  | Mar 2021   | Mar 2020 |
|--|--|----------|
| Non-consolidated financial positions         |  |          |
| Non-consolidated financial positions         |  |          |
| Non-consolidated financial positions         |  |          |
| Total assets                                 | 54,515   | 43,780   |
| Net assets                                   | 44,529   | 35,448   |
| Capital adequacy ratio (%)                   | 81.6   | 80.9     |
| Net assets per share (Yen)                   | 134.65   | 108.59   |
| Note to non-consolidated financial positions |  |          |
| Owner's equity                               | 44,506   | 35,413   |
| Note to financial positions                  | (注)2021年4月1日<br>付で普通株式1株に<br>つき普通株式2株の<br>割合で株式分割を<br>行っております。1株<br>当たり当期純利益、潜<br>在株式調整後1株当<br>たり当期純利益及び<br>1株当たり純資産の<br>金額は、2020年3月<br>期の期首に当該株式<br>分割が行われたと仮<br>定して算定しており<br>ます。 |          |

## Business Results-Note to overview of nonconsolidated business results

|  | Mar 2021 |
|--|----------|
| Note to non-consolidated financial results |          |
| Note to non-consolidated financial results |          |
| Note to non-consolidated financial results |          |
| Note to financial results                  | -        |

This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.